# SECRETARY OF STATE'S OFFICE BUDGET REQUEST 2020-2021 HOUSE OF REPRESENTATIVES



**JANUARY 15, 2020** 

# Secretary of State's Office Budget Request Fiscal Year 2020-2021

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# Secretary of State's Office Key Officials Fiscal Year 2020-2021

• Mark Hammond, Secretary of State

Mhammond@sos.sc.gov

803-734-2156

 Melissa Dunlap, Deputy Secretary of State and Chief Legal Counsel

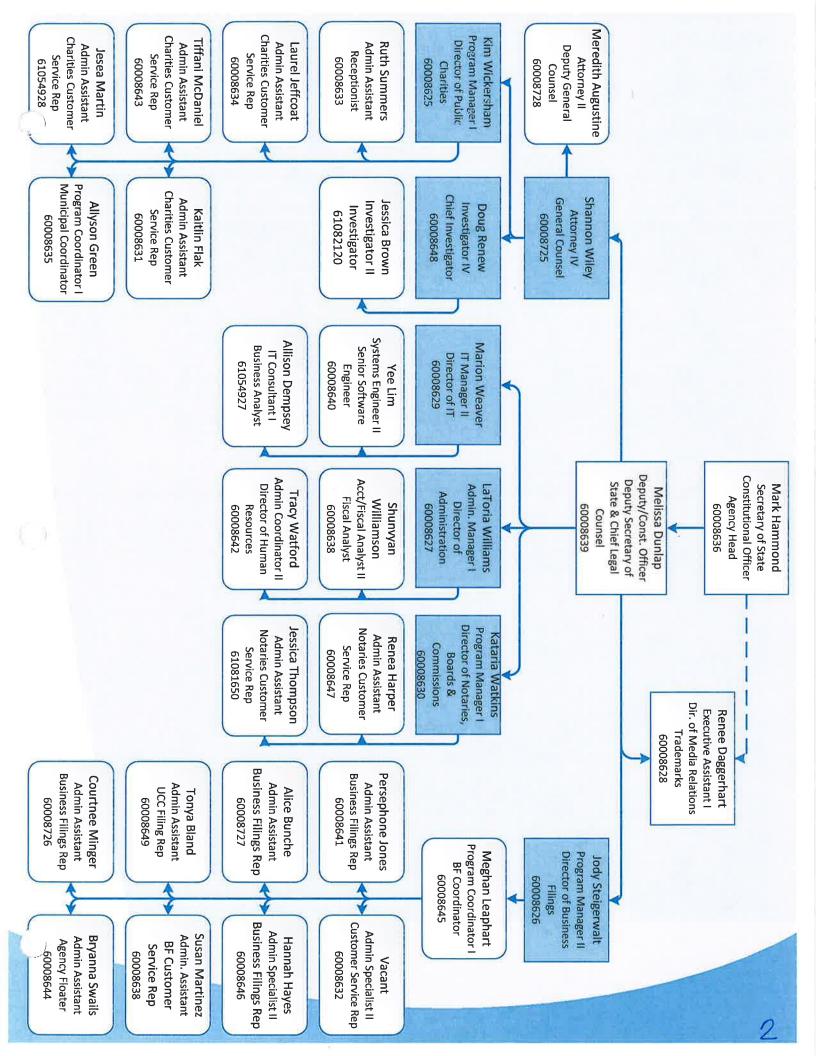
Mdunlap@sos.sc.gov

803-734-2157

• LaToria Williams, Director of Administration

Lwilliams@sos.sc.gov

803-734-1723



#### **Mission Statement**

The mission of the Secretary of State's Office is to provide innovative technology to enhance the transaction of business in the state, to serve the business community and members of the public with prompt and efficient customer service, to protect the charitable donors of South Carolina, and to fulfill all other statutory duties of the office.

#### Other Funds Authorization Increase-\$145,000

- The office is seeking an increase in spending authority in order to self-fund several information technology initiatives rather than asking for an increase in General Fund appropriations or requesting a large capital request.
- The requested amount is required to accomplish the statutorily mandated duties and mission of the Secretary of State's Office, including the enforcement of the Solicitation of Charitable Funds Act, SC Code §3-56-10, et seq.
- The application is in the process of being updated to provide security and other enhancements for customers, but funding is needed to complete the necessary upgrades.
- In addition, other improvements to the charities web application are necessary to provide increased functionality for public users and charities staff.
- An increase of \$145,000 in operating will be spread throughout the programs in the agency, and would encompass application support for information technology throughout the office with an emphasis on the charities database.

## Other Funds Retirement, Health and Pay Allocation-\$40,000

- The requested amount would support all divisions of the agency that are staffed by employees whose compensation is supported by other funds. Therefore, all goals and strategies that the office seeks to meet would be impacted by the fulfillment of this funding request.
- The Secretary of State's Office has 14 FTEs supported by other funds. The requested amount would support the 2% Pay Plan Allocation. With increasing rates, the Secretary of State's Office needs an increase in its other funds authorization in retirement, health and dental to cover the employer portion.

#### New Proviso-Charity Fine Revenue-\$100,000

- Currently, the Secretary of State may retain administrative fine revenue collected pursuant to SC Code §33-56-140 in the amount of \$200,000.
- In FY 2018-19, the agency collected \$381,910 in fine revenue. This fine revenue is collected from violations of the Solicitation of Charitable Funds Act.
- The agency is requesting that any additional fine revenue not to exceed \$300,000 be retained to assist with the expenses for enforcement of the Solicitation of Charitable Funds Act. Fine revenue received over \$300,000 would be forwarded to the General Fund.

#### Amend Proviso- UCC Increase in Revenue Retained from Filing Fees-\$70,000

• The amendment would allow the Secretary of State to retain an additional \$70,000 in filing fees collected for UCC filings for the administration of the UCC division. Revenues from fees raised pursuant to SC Code §36-9-525(a) for the filing of Uniform Commercial Code documents may be retained by the Secretary of State for purposes of UCC administration.

# Secretary of State's Office Accountability Report Summary Fiscal Year 2018-2019

- In FY 2018-19, the Secretary of State's Office returned \$8,142,847 to the State General Fund, while receiving only \$1,143,160 in General Fund appropriations.
- The Secretary of State's Office is integral in the transaction of business in the state, and duties of the office are mandated by statute.
- Failing to accomplish our goals and objectives would have a detrimental impact on business and the economy in South Carolina, since articles forming, amending and dissolving businesses are filed in the Secretary of State's Office.
- The customers we serve include individual members of the public, business entities, nonprofits, charitable organizations, lending institutions, the legal community, accountants, state agencies, and members of the legislative and executive branches of government.

## **Accountability Report Highlights**

- In FY 2018-19, the Information Technology Division completed infrastructure upgrades including the installation of storage area networks (SANS), and updated servers, firewalls, and switches to ensure that the agency's technology remains secure and upto-date.
- Work on the new Secretary of State's website continued during FY 2018-19, and the website was officially launched on August 18, 2019.
- In FY 2018-19, we continued to expand the functionality of our Business Entities Online application, which launched in January 2017, with the completed integration of the document/certificate requests component.
- The adoption rate for the Business Entities Online application was 74% as of June 30, 2019, a 14% increase over the previous fiscal year.
- The number of Uniform Commercial Code filings increased slightly by 1% from the previous year, from 100,879 filed in FY 2017-18 to 102,347 filed in FY 2018-19.
- The number of corporate filings increased by 10%, from 85,347 filed in FY 2017-18 to 95,778 filed in FY 2018-19.
- The total number of business filings for FY 2018-19 was 198,125, up 6% from the 186,226 filed in FY 2017-18.
- The Secretary of State's Office collected \$381,910 in fine revenue for violations of the Solicitation of Charitable Fund Act in FY 2018-19—a 24% increase over FY 2017-18.
- The number of Uniform Commercial Code filings increased slightly by 1% from the previous year, from 100,879 filed in FY 2017-18 to 102,347 filed in FY 2018-19.

- The number of corporate filings increased by 10%, from 85,347 filed in FY 2017-18 to 95,778 filed in FY 2018-19.
- The total number of business filings for FY 2018-19 was 198,125, up 6% from the 186,226 filed in FY 2017-18.
- The Secretary of State's Office collected \$381,910 in fine revenue for violations of the Solicitation of Charitable Fund Act in FY 2018-19—a 24% increase over FY 2017-18.
- The Secretary of State's Office offers a notary public webinar that is now available on its website.

|                          |   |   | ¥ -   | FY 20-21 Budget Priorities Summary Agency Name | rities Summary  |       |         |           |       |       |         |       |
|--------------------------|---|---|---|--|-----------------|-------|---------|-----------|-------|-------|---------|-------|
| <b>Budget Priorities</b> | ties  |   |   | Funding  |                 |       |         | Ē         | FTEs  |       |         |       |
| Priority No.             | Priority Type (recurring/ non- recurring / other funds adjustment/ federal funds Priority No. adjustment) | ,<br>Priority Title   | Priority Description  | Recurring                                      | Non - Recurring | Other | Federal | Total     | State | Other | Federal | Total |
| 1 2                      | 1 Recurring<br>2 Recurring  | Other Funds Authorization Increase Other Funds Retirement, Health and Pay | Other funds authorization increase of \$145,000 to assist with operating throughout all programs in the agency. Other funds increase to support the employer portion increase in retirement, health and dental. | \$145,000                                      |                 |       | 340     | \$145,000 |       |       |         |       |

| AGENCY NAME: | Secretary Of State's Office |          |    |  |
|--------------|-----------------------------|----------|----|--|
| AGENCY CODE: | E080                        | SECTION: | 96 |  |



Fiscal Year 2020-21 Agency Budget Plan

# FORM A - BUDGET PLAN SUMMARY

| OPERATING REQUESTS (FORM B1)           | For FY 2020-21, my agency is (mark "X"):  Requesting General Fund Appropriations.  Requesting Federal/Other Authorization.  Not requesting any changes.  |
|--|--|
| Non-Recurring<br>Requests<br>(Form B2) | For FY 2020-21, my agency is (mark "X"):  Requesting Non-Recurring Appropriations.  Requesting Non-Recurring Federal/Other Authorization.  Not requesting any changes.   |
| CAPITAL REQUESTS (FORM C)              | For FY 2020-21, my agency is (mark "X"):  Requesting funding for Capital Projects.  Not requesting any changes.  |
| Provisos (FORM D)                      | For FY 2020-21, my agency is (mark "X"):  Requesting a new proviso and/or substantive changes to existing provisos.  Only requesting technical proviso changes (such as date references).  Not requesting any proviso changes. |

Please identify your agency's preferred contacts for this year's budget process.

|                    | <u>Name</u>      | <u>Phone</u> | <u>Email</u>         |  |
|--------------------|------------------|--------------|----------------------|--|
| PRIMARY CONTACT:   | Melissa Dunlap   | 803-734-2157 | mdunlap@sos.sc.gov   |  |
| SECONDARY CONTACT: | LaToria Williams | 803-734-1723 | lwilliams@sos.sc.gov |  |

I have reviewed and approved the enclosed FY 2020-21 Agency Budget Plan, which is complete and accurate to the extent of my knowledge.

|                  | Agency Director | Board or Commission Chair |
|------------------|-----------------|---------------------------|
| SIGN/DATE:       |                 |                           |
| TYPE/PRINT NAME: | Mark Hammond    |                           |

This form must be signed by the agency head – not a delegate.

| AGENCY NAME: | Secretary of State's Office |          |    |  |  |
|--------------|-----------------------------|----------|----|--|--|
| AGENCY CODE: | E080                        | SECTION: | 96 |  |  |

# FORM B1 – RECURRING OPERATING REQUEST

| AGENCY PRIORITY | 1  |  |  |
|-----------------|--|--|--|
|                 | Provide the Agency Priority Ranking from the Executive Summary.  |  |  |
|                 |  |  |  |
| TITLE           | Other Funds Authorization Increase   |  |  |
|                 |  |  |  |
|                 | Provide a brief, descriptive title for this request.   |  |  |
|                 | General:   |  |  |
| AMOUNT          | Federal:   |  |  |
| TRITOCITI       | Other:\$145,000  |  |  |
|                 | Total:\$145,000  What is the net change in requested appropriations for FY 2020-21? This amount should |  |  |
|                 | correspond to the total for all funding sources on the Executive Summary.                              |  |  |
|                 | Correspond to the total for all funding sources on the Executive Summery.                              |  |  |
| New Positions   |  |  |  |
| TIEW TOSITIONS  | Please provide the total number of new positions needed for this request.                              |  |  |
|                 | Treuse provide the total number of her positions needed for this requesti                              |  |  |
|                 | Mark "X" for all that apply:   |  |  |
|                 | X Change in cost of providing current services to existing program audience                            |  |  |
|                 | Change in case load/enrollment under existing program guidelines                                       |  |  |
|                 | Non-mandated change in eligibility/enrollment for existing program                                     |  |  |
| FACTORS         | Non-mandated program change in service levels or areas   |  |  |
| ASSOCIATED WITH | Proposed establishment of a new program or initiative  |  |  |
| THE REQUEST     | Loss of federal or other external financial support for existing program                               |  |  |
|                 | Exhaustion of fund balances previously used to support program   |  |  |
|                 | X IT Technology/Security related   |  |  |
|                 | Consulted DTO during development   |  |  |
|                 | Related to a Non-Recurring request – If so, Priority #   |  |  |
|                 |  |  |  |
|                 |  |  |  |
| C               | Mark "X" for primary applicable Statewide Enterprise Strategic Objective:                              |  |  |
| STATEWIDE       | Education, Training, and Human Development   |  |  |
| Enterprise      | Healthy and Safe Families  |  |  |
| STRATEGIC       | Maintaining Safety, Integrity, and Security  |  |  |
| OBJECTIVES      | Public Infrastructure and Economic Development   |  |  |

# ACCOUNTABILITY OF FUNDS

The requested funding is necessary for the agency to meet the goals of providing the needed information technology applications and security in order to fulfill the statutorily mandated duties of the Secretary of State's Office. The agency continues to expand its IT services for customers to provide up-to-date, secure, and convenient IT offerings for online customers and in-house users while maintaining necessary infrastructure and security.

What specific strategy, as outlined in the FY 2019-20 Strategic Planning and Performance Measurement template of agency's accountability report, does this funding request support? How would this request advance that strategy? How would the use of these funds be evaluated?

# RECIPIENTS OF FUNDS

Anticipated fund recipients would include information technology vendors for IT equipment and upgrades, and IT staff who provide services to the agency including working with IT vendors and project management for the agency.

What individuals or entities would receive these funds (contractors, vendors, grantees, individual beneficiaries, etc.)? How would these funds be allocated – using an existing formula, through a competitive process, based upon predetermined eligibility criteria?

# JUSTIFICATION OF REQUEST

The Secretary of State's Office returned over \$8,100,000 to the State General Fund last year. The agency continues to have increases in general operating expenses that are out of the agency's control. The office is seeking an increase in spending authority in order to self-fund information technology initiatives rather than requesting a large capital expenditure. The requested amount is required to accomplish the statutorily mandated duties and mission of the Secretary of State's Office, including the enforcement of the Solicitation of Charitable Funds Act, SC Code §33-56-10, et seq. An increase of \$145,000 in operating funds will be spread throughout the programs in the agency, and would encompass application support for information technology throughout the office with an emphasis on the charities database. The charities/raffles/professional fundraiser web application is presently undergoing a modernization process to provide customers with expanded online offerings to include mobile and tablet capabilities. In addition, other improvements to the charities web application are necessary to provide increased functionality for public users and charities staff. Additional existing hardware will also be replaced to ensure serviceability of the application. If the funds are not received, the necessary upgrades to the application cannot be made.

Please thoroughly explain the request to include the justification for funds, potential offsets, matching funds, and method of calculation. Please include any explanation of impact if funds are not received. If new positions have been requested, explain why existing vacancies are not sufficient.

| AGENCY NAME: | S    | Secretary of State's Office |    |  |  |  |
|--------------|------|-----------------------------|----|--|--|--|
| AGENCY CODE: | E080 | SECTION:                    | 96 |  |  |  |

# FORM B1 – RECURRING OPERATING REQUEST

| -               |   |  |  |  |  |
|-----------------|---|--|--|--|--|
| AGENCY PRIORITY | 2   |  |  |  |  |
|                 | Provide the Agency Priority Ranking from the Executive Summary.   |  |  |  |  |
| TITLE           | Other Funds Retirement, Health and Pay Allocation   |  |  |  |  |
|                 | Provide a brief, descriptive title for this request.  |  |  |  |  |
| The same of     | General: Federal:   |  |  |  |  |
| AMOUNT          | Other:\$40,000  |  |  |  |  |
|                 | Total:\$40,000  |  |  |  |  |
|                 | What is the net change in requested appropriations for FY 2020-21? This amount should correspond to the total for all funding sources on the Executive Summary. |  |  |  |  |
| New Positions   | 0.0   |  |  |  |  |
|                 | Please provide the total number of new positions needed for this request.   |  |  |  |  |
|                 | Mark "X" for all that apply:  |  |  |  |  |
|                 | X Change in cost of providing current services to existing program audience   |  |  |  |  |
|                 | Change in case load/enrollment under existing program guidelines  |  |  |  |  |
|                 | Non-mandated change in eligibility/enrollment for existing program  |  |  |  |  |
| FACTORS         | Non-mandated program change in service levels or areas  |  |  |  |  |
| ASSOCIATED WITH |   |  |  |  |  |
| THE REQUEST     | Loss of federal or other external financial support for existing program  |  |  |  |  |
|                 | Exhaustion of fund balances previously used to support program  |  |  |  |  |
|                 | IT Technology/Security related  |  |  |  |  |
|                 | Consulted DTO during development  |  |  |  |  |
|                 | Related to a Non-Recurring request – If so, Priority #  |  |  |  |  |
|                 | Mark "X" for primary applicable Statewide Enterprise Strategic Objective:   |  |  |  |  |
| STATEWIDE       | Education, Training, and Human Development  |  |  |  |  |
| ENTERPRISE      | Healthy and Safe Families   |  |  |  |  |
| THIER KISE      | Liverity and Sale I aminios   |  |  |  |  |

Maintaining Safety, Integrity, and Security

Government and Citizens

Public Infrastructure and Economic Development

STRATEGIC

**OBJECTIVES** 

| AGENCY NAME:             | Secretary of State's Office  |
|--------------------------|--|
| AGENCY CODE:             | E080 SECTION: 96   |
| ACCOUNTABILITY OF FUNDS  | This funding request would support all divisions of the agency that are staffed by employees whose compensation is supported by other funds. Therefore, all goals and strategies that the office seeks to meet would be impacted by the fulfillment of this funding request.                                   |
|                          | What specific strategy, as outlined in the FY 2019-20 Strategic Planning and Performance Measurement template of agency's accountability report, does this funding request support? How would this request advance that strategy? How would the use of these funds be evaluated?                               |
| RECIPIENTS OF FUNDS      | Secretary of State's Office employees whose compensation is supported by other funds, and who are eligible for health insurance and participating in the SCRS retirement plan.   |
|                          | What individuals or entities would receive these funds (contractors, vendors, grantees individual beneficiaries, etc.)? How would these funds be allocated – using an existing formula, through a competitive process, based upon predetermined eligibility criteria?  |
|                          | The Secretary of State's Office has 14 FTEs supported by other funds. This funding request would support the 2% Pay Plan Allocation. With increasing rates, the Secretary of State's Office needs an increase in its other funds authorization in retirement, health and dental to cover the employer portion. |
| JUSTIFICATION OF REQUEST |  |

Please thoroughly explain the request to include the justification for funds, potential offsets, matching funds, and method of calculation. Please include any explanation of impact if funds are not received. If new positions have been requested, explain why existing vacancies are not sufficient.

| AGENCY NAME: | Secretary Of State's Office |          |    |  |
|--------------|-----------------------------|----------|----|--|
| AGENCY CODE: | E080                        | SECTION: | 96 |  |

# FORM D - PROVISO REVISION REQUEST

## NUMBER

#### **NEW**

Cite the proviso according to the renumbered list for FY 2020-21 (or mark "NEW").

## TITLE

#### **Charity Fine Revenue**

Provide the title from the FY 2019-20 Appropriations Act or suggest a short title for any new request.

## **BUDGET PROGRAM**

- I. Administration
- II. Employee Benefits

Identify the associated budget program(s) by name and budget section.

# RELATED BUDGET REQUEST

1

Is this request associated with a budget request you have submitted for FY 2020-21? If so, cite it here.

# REQUESTED ACTION

Add

Choose from: Add, Delete, Amend, or Codify.

# OTHER AGENCIES AFFECTED

No other agencies are affected

Which other agencies would be affected by the recommended action? How?

# SUMMARY & EXPLANATION

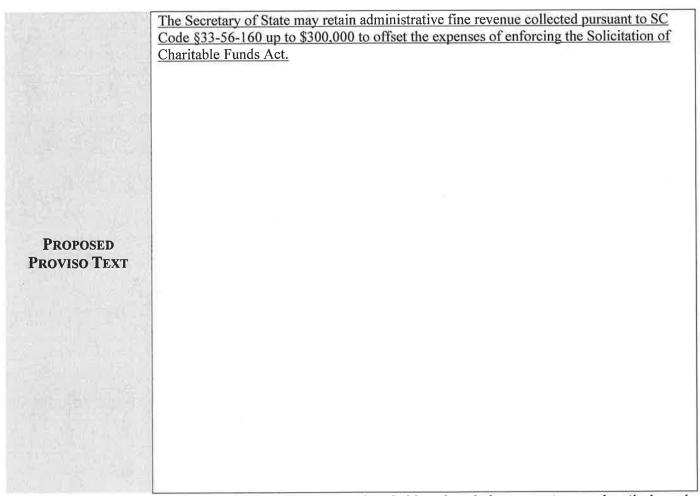
Currently, the Secretary of State may retain administrative fine revenue collected pursuant to SC Code §33-56-140 in the amount of \$200,000. In FY 2018-19, the agency collected \$381,910 in fine revenue. This fine revenue is collected from violations of the Solicitation of Charitable Funds Act. The agency is requesting that any additional fine revenue not to exceed \$300,000 be retained to assist with the expenses for enforcement of the Solicitation of Charitable Funds Act. Fine revenue received over \$300,000 would be forwarded to the General Fund. The Secretary of State is responsible for the regulation of charitable organizations and professional fundraisers pursuant to the Solicitation of Charitable Funds Act, and in 2015 began regulating the registration and financial reporting of certain nonprofit organizations wishing to conduct raffles in the state. The statutory language providing for the retention of \$200,000 in fine revenue has not been amended since 1998.

There are approximately 14,000 charitable organizations, 683 raffles and 1,555 professional fundraisers registered with the office. The retention of additional funds would assist with increasing enforcement and educational efforts and increase protection for charitable donors.

Summarize the existing proviso. If requesting a new proviso, describe the current state of affairs without it. Explain the need for your requested action. For deletion requests due to recent codification, please identify SC Code section where language now appears.

| AGENCY NAME:  | 5  | Secretary Of State's Of   | fice   |
|---------------|--|---|--|
| AGENCY CODE:  | E080   | SECTION:  | 96   |
|               | The fiscal impact on the Secret revenue collected for violation year. As the number of charitate additional funding is needed to above \$200,000, but not to execute educational outreach and enforcement. | ns of the Solicitation of Chable organizations and profosupport the Charities Divided \$300,000, would enable | essional fundraisers increase, vision. Any revenue collected |
| FISCAL IMPACT |  |   |  |
|               | *  |   |  |

Provide estimates of any fiscal impacts associated with this proviso, whether for state, federal, or other funds. Explain the method of calculation.



Paste FY 2019-20 text above, then bold and underline insertions and strikethrough deletions. For new proviso requests, enter requested text above.

| AGENCY NAME: |      | Secretary Of State's Office | e  |  |
|--------------|------|-----------------------------|----|--|
| AGENCY CODE: | E080 | SECTION:                    | 96 |  |

# FORM D – PROVISO REVISION REQUEST

| Number         | 96.1  |
|----------------|---|
|                | Cite the proviso according to the renumbered list for FY 2020-21 (or mark "NEW").         |
| TITLE          | Uniform Commercial Code (UCC) Increase in Revenue Retained from Filing Fees               |
|                | Provide the title from the FY 2019-20 Appropriations Act or suggest a short title for any |
|                | new request.  |
| Dunger Drock M | I. Administration   |
| BUDGET PROGRAM | II. Employee Benefits   |
|                | Identify the associated budget program(s) by name and budget section.                     |
| RELATED BUDGET | 1   |
| REQUEST        |   |
|                | Is this request associated with a budget request you have submitted for FY 2020-21? If    |

REQUESTED ACTION

Amend

so, cite it here.

Choose from: Add, Delete, Amend, or Codify.

OTHER AGENCIES
AFFECTED

No other agencies are affected

Which other agencies would be affected by the recommended action? How?

SUMMARY & EXPLANATION

The amendment would allow the Secretary of State to retain an additional \$70,000 in filing fees collected for UCC filings for the administration of the UCC division. Revenues from fees raised pursuant to SC Code §36-9-525(a) for the filing of Uniform Commercial Code documents may be retained by the Secretary of State for purposes of UCC administration. This proviso was last amended in FY 2012-13, which increased the amount retained by the agency from \$120,000 to \$180,000. The agency is requesting an increase of \$70,000 to aid with supporting the costs of staff and operating the division. In FY 2019-20, the agency returned \$561,113 in revenue collected from UCC filings to the General Fund.

Summarize the existing proviso. If requesting a new proviso, describe the current state of affairs without it. Explain the need for your requested action. For deletion requests due to recent codification, please identify SC Code section where language now appears.

| AGENCY NAME: |      | Secretary Of State's Offic | e  |
|--------------|------|----------------------------|----|
| AGENCY CODE: | E080 | SECTION:                   | 96 |

There would be a reduction in the amount of revenue transferred to the General Fund in the amount of \$70,000. In FY 2019-20, the agency returned \$561,113 in revenue collected from UCC filings to the General Fund.

FISCAL IMPACT

Provide estimates of any fiscal impacts associated with this proviso, whether for state, federal, or other funds. Explain the method of calculation.

**96.1.** (SS: UCC Filing Fees) Revenues from the fees raised pursuant to Section 36-9-525(a), not to exceed \$180,000\$\frac{5250,000}{250,000}\$, may be retained by the Secretary of State for purposes of UCC administration.

PROPOSED PROVISO TEXT

Paste FY 2019-20 text above, then bold and underline insertions and strikethrough deletions. For new proviso requests, enter requested text above.

| AGENCY NAME: |      | Secretary Of State's Office | e  |  |
|--------------|------|-----------------------------|----|--|
| AGENCY CODE: | E080 | SECTION:                    | 96 |  |

# FORM E – AGENCY COST SAVINGS AND GENERAL FUND REDUCTION CONTINGENCY PLAN

| _ | _ |   |   |  |
|---|---|---|---|--|
| 1 | ľ | Т | L |  |

Agency Cost Savings and General Fund Reduction Contingency Plan

#### AMOUNT

#### \$37,405

What is the General Fund 3% reduction amount (minimum based on the FY 2019-20 recurring appropriations)? This amount should correspond to the reduction spreadsheet prepared by EBO.

# ASSOCIATED FTE REDUCTIONS

The Secretary Of State's Office will plan to reduce one State FTE in association with this General Fund reduction.

How many FTEs would be reduced in association with this General Fund reduction?

Administration and Employee Benefits are supported by these General Funds.

Elimination of funding for an FTE would hinder the Secretary of State's Office in maintaining the staff levels required to fulfill the statutory mission of the agency.

PROGRAM/ACTIVITY
IMPACT

What programs or activities are supported by the General Funds identified?

| AGENCY NAME: |      | Secretary Of State's Office | e  |  |
|--------------|------|-----------------------------|----|--|
| AGENCY CODE: | E080 | SECTION:                    | 96 |  |

Service delivery to customers would be directly impacted by the reduction of an FTE. The 3% possible future cut would require moving a state-funded position to an other-funded position. It would also prevent the office from filling any position that becomes vacant. This reduction in staff would impact the agency's ability to serve customers.

#### SUMMARY

Please provide a detailed summary of service delivery impact caused by a reduction in General Fund Appropriations and provide the method of calculation for anticipated reductions. Agencies should prioritize reduction in expenditures that have the least significant impact on service delivery.

# AGENCY COST SAVINGS PLANS

The Secretary of State's Office continues to reduce costs to taxpayers by working with the state portal, SC.gov, to provide online filing applications to our customers, such as the Uniform Commercial Code (UCC) and Business Filings Online applications. No multi-million dollar capital requests were made for either project; thus, the services were provided at no cost to the taxpayers. During FY 2019-20, the office will continue to work with SC.gov on the online business filings, search and document retrieval application. The Secretary of State's Office is an integral part of conducting business in the state and constantly works to provide customers the best possible online solutions while saving taxpayers money.

What measures does the agency plan to implement to reduce its costs and operating expenses by more than \$50,000? Provide a summary of the measures taken and the estimated amount of savings. How does the agency plan to repurpose the savings?

| AGENCY NAME: |      | Secretary Of State's Offic | e  |  |
|--------------|------|----------------------------|----|--|
| AGENCY CODE: | E080 | SECTION:                   | 96 |  |

# FORM F – REDUCING COST AND BURDEN TO BUSINESSES AND CITIZENS

| TITLE                                       | Reducing Fines and Fees   |
|---|---|
|   | Provide a brief, descriptive title for this request.  |
| EXPECTED SAVINGS TO BUSINESSES AND CITIZENS | Not applicable.   |
|   | What is the expected savings to South Carolina's businesses and citizens that is generated by this proposal? The savings could be related to time or money.   |
| FACTORS ASSOCIATED WITH THE REQUEST         | Mark "X" for all that apply:  Repeal or revision of regulations.  Reduction of agency fees or fines to businesses or citizens.  Greater efficiency in agency services or reduction in compliance burden.  X Other   |
| METHOD OF<br>CALCULATION                    | Not applicable.   |
|   | Describe the method of calculation for determining the expected cost or time savings to businesses or citizens.   |
| REDUCTION OF<br>FEES OR FINES               | Filing fees in the Secretary of State's Office are mandated by statute. Any revisions would require statutory revisions from the General Assembly. The Secretary of State's Office returned \$8.1 million dollars to the General Fund in FY 2018-19 for fees collected. |
|   | Which fees or fines does the agency intend to reduce? What was the fine or fee revenue for the previous fiscal year? What was the associated program expenditure for the previous fiscal year? What is the enabling authority for the issuance of the fee or fine?      |
| REDUCTION OF                                | Securities Division, 113-1 through 113-26 repealed by State Register Volume 41, Issue No. 5, Doc. 4649, effective May 26, 2017.   |

REGULATION

Which regulations does the agency intend to amend or delete? What is the enabling authority for the regulation?

| AGENCY NAME: |      | Secretary Of State's Offic | e  |  |
|--------------|------|----------------------------|----|--|
| AGENCY CODE: | E080 | SECTION:                   | 96 |  |

The Secretary of State no longer administers the Securities Division, therefore the office formally began the process of repealing regulations 113-1 through 113-26 in March of 2016. The regulations were repealed effective May 26, 2017. There are no other regulations needing to be repealed at this time.

The Secretary of State's Office filing fees are set by the General Assembly and cannot be reduced by the office. Additionally, most fees collected by the agency have not been increased for several decades and therefore have not maintained pace with inflation. The Secretary of State's Office returned \$8.1 million dollars to the General Fund in FY 2018-19 for fees collected through providing services mandated by statute.

**SUMMARY** 

Provide an explanation of the proposal and its positive results on businesses or citizens. How will the request affect agency operations?

|          |  | BUDGET REQUESTS                                   |       |         | FUNDING   |              |         |       |         | FTES   |            |   |
|----------|--|---|-------|---------|-----------|--------------|---------|-------|---------|--|------------|---|
| Priority | Request Type   | Request Title                                     | State | Federal | Earmarked | Restricted   | Total   | State | Federal | Earmarked   Restricted   | Restricted | Total   |
| 1        | B1 - Recurring   | Other Funds Authorization                         |       |         | 145,000   |              | 145,000 |       |         |  |            | 00.0  |
| 2        | B1 - Recurring   | Other Funds Retirement, Health and Pay Allocation |       |         | 40,000    |              | 40,000  |       |         |  |            | 00.0  |
| 33       |  |   |       |         |           |              | 0       |       |         |  |            | 00.00   |
| 4        |  |   |       |         |           |              | 0       |       |         |  |            | 00.0  |
| 5        |  |   |       |         |           |              | 0       |       |         |  |            | 00.0  |
| 9        |  |   |       |         |           |              | 0       |       |         |  |            | 00.0  |
| 7        |  |   |       |         |           |              | 0       |       |         |  |            | 00.00   |
| 00       |  |   |       |         |           |              | 0       |       |         |  |            | 00.0  |
| 6        |  |   |       |         |           |              | 0       |       |         |  |            | 00.0  |
| 10       |  |   |       |         |           |              | 0       |       |         |  |            | 00.0  |
| 11       |  |   |       |         |           |              | 0       |       |         |  |            | 00.0  |
| 12       |  |   |       |         |           |              | 0       |       |         |  |            | 0.00  |
| 13       |  |   |       |         |           |              | 0       |       |         |  |            | 0.00  |
| 14       |  |   |       |         |           |              | 0       |       |         |  |            | 0.00  |
| 15       |  |   |       |         |           |              | 0       |       |         |  |            | 00.00   |
| 16       |  |   |       |         |           |              | 0       |       |         |  |            | 00.00   |
| 17       |  |   |       |         |           |              | 0       |       |         |  |            | 00.00   |
| 18       |  |   |       |         |           |              | 0       |       |         |  |            | 0.00  |
| 19       |  |   |       |         |           |              | 0       |       |         |  |            | 0.00  |
| 20       |  |   |       |         |           |              | 0       |       |         |  |            | 0.00  |
| 21       |  |   |       |         |           |              | 0       |       |         |  |            | 0.00  |
| 22       |  |   |       |         |           |              | 0       |       |         |  |            | 0.00  |
| 23       |  |   |       |         |           |              | 0       |       |         |  |            | 00.00   |
| 24       |  |   |       |         |           |              | 0       |       |         |  |            | 0.00  |
| 25       |  |   |       |         |           |              | 0       |       |         |  |            | 00.00   |
| 26       |  |   |       |         |           |              | 0       |       |         |  |            | 0.00  |
| 27       |  |   |       |         |           |              | 0       |       |         |  |            | 00.00   |
| 28       |  |   |       |         |           |              | 0       |       |         |  |            | 00.00   |
| 29       |  |   |       |         |           |              | 0       |       |         |  | 8          | 00.00   |
| 30       |  |   |       |         |           |              | 0       |       |         |  |            | 00.00   |
|          | No. of Contract of |   |       |         |           | The souls of |         |       |         | No. of Concession, Name of Street, or other Persons, Name of Street, or ot |            | Salar |
|          |  | TOTAL BUDGET REQUESTS                             | 0     | 0       | 185,000   | 0            | 185,000 | 0.00  | 00-0    | 00.00  | 0.00       | 00.00   |

| Proviso # in FY 19- PY 20-21 Proviso Title  20 Act  96.2 Charitable Funds Act Misrepresentation  117.2  Renumbered Proviso # in FY 19-21 Proviso Title Provi    |                   | Cons       | titutional Subcommittee         | Constitutional Subcommittee Proviso Request Summary FY 2020-21                 |                       |
|---|-------------------|------------|---------------------------------|--|-----------------------|
| Proviso # Proviso Title Short Summary  UCC Filing Fees Section 36-9-525(a), not to exceed \$148,000,225.0,00, may be retained by the Secretary of State for purposes of UCC administration.  Charitable Funds Act The Secretary of State shall refer to the K Disclosure Violations SC Code Section 33-56-145 of the Solicitation of Charitable Funds Act any person who is alleged to have violated the mandatory disclosure requirements of Section 33-56-90 of the Act, and who has been fined \$10,000 or more for those violations SC Code Section 33-56-145 of the Section 33-56-90 of the Act, and who has been fined \$10,000 or more for those violations SC Code Section 33-56-145 of the Section 35-56-145 of th |                   | Renumbered |                                 |  | Agency Recommended    |
| 96.1 UCC Filing Fees Revenues from the fees raised pursuant to Amenro Section 36-9-525(a), not to exceed \$140,0095250,000, may be retained by the Secretary of State for purposes of UCC administration.  96.2 Charitable Funds Act The Secretary of State shall refer to the Keep Disclosure Violations Attorney General for investigation under Solicitation of Charitable Funds Act any person who is alleged to have violated the mandatory disclosure requirements of Section 33-56-90 of the Act, and who has been fined \$10,000 or more for those violations.  96.3 Charitable Funds Act The Secretary of State shall refer to the Keep Misrepresentation Attorney General for investigation under Solicitation of Charitable Funds Act any person who is alleged to have violated the mandatory disclosure requirements of Section 33-56-90 of the Act, and who has been fined \$10,000 or more for those violations.  117.2 GP: Travel - Subsistence Travel and subsistence expenses, whether Keep Expenses & Mileage paid from state appropriated, federal, local or other funds, shall be allowed in accordance with the following provisions: C) The Governor, Lieutenant Governor, Secretary of State, Comptroller General, Attorney General, State Treasurer, Adultural General, Attorney General, State Treasurer, Adultural General, Attorney General, State Treasurer, Adultural General, Department of Education and the Commissioner of Agriculture shall be reimbursed actual expenses for subsistence.   | oviso # in FY 19- | FY 20-21   |                                 |  | Action (keep, change, |
| Charitable Funds Act Disclosure Violations Misrepresentation Violations  GP: Travel - Subsistence Expenses & Mileage  |                   |            | Proviso Title                   | Short Summary  | delete, add)          |
| Charitable Funds Act Disclosure Violations Charitable Funds Act Misrepresentation Violations GP: Travel - Subsistence Expenses & Mileage  | 96.1              |            | UCC Filing Fees                 | Revenues from the fees raised pursuant to                                      | Amend                 |
| Charitable Funds Act Disclosure Violations Charitable Funds Act Misrepresentation Violations  GP: Travel - Subsistence Expenses & Mileage   |                   |            |                                 | Section 36-9-525(a), not to exceed \$180,000\$250,000 may be retained by the   |                       |
| Charitable Funds Act Misrepresentation Violations  GP: Travel - Subsistence Expenses & Mileage  |                   |            |                                 | Secretary of State for purposes of UCC   |                       |
| Charitable Funds Act Disclosure Violations  Charitable Funds Act Misrepresentation Violations  GP: Travel - Subsistence Expenses & Mileage  |                   |            |                                 | administration.  |                       |
| Charitable Funds Act Misrepresentation Violations  GP: Travel - Subsistence Expenses & Mileage  | 96.2              | <u> </u>   | Charitable Funds Act            | The Secretary of State shall refer to the I                                    | Keep                  |
| Charitable Funds Act Misrepresentation Violations GP: Travel - Subsistence Expenses & Mileage   |                   |            | Disclosure Violations           | Attorney General for investigation under                                       |                       |
| Charitable Funds Act Misrepresentation Violations GP: Travel - Subsistence Expenses & Mileage   |                   |            |                                 | SC Code Section 33-56-145 of the   |                       |
| Charitable Funds Act Misrepresentation Violations GP: Travel - Subsistence Expenses & Mileage   |                   |            |                                 | person who is alleged to have violated the                                     |                       |
| Charitable Funds Act Misrepresentation Violations GP: Travel - Subsistence Expenses & Mileage   |                   |            |                                 | mandatory disclosure requirements of   |                       |
| Charitable Funds Act Misrepresentation Violations GP: Travel - Subsistence Expenses & Mileage   |                   |            |                                 | Section 33-56-90 of the Act, and who has                                       |                       |
| Charitable Funds Act Misrepresentation Violations GP: Travel - Subsistence Expenses & Mileage   |                   |            |                                 | been fined \$10,000 or more for those  |                       |
| Charitable Funds Act Misrepresentation Violations GP: Travel - Subsistence Expenses & Mileage   |                   |            |                                 | violations.  |                       |
|   | 96.3              |            | Charitable Funds Act            | The Secretary of State shall refer to the I                                    | үеер                  |
|   |                   |            | Misrepresentation<br>Violotions | Attorney General for Investigation under SC Code Society 32 56 145 of the      |                       |
|   |                   |            | VIOLATIO                        | Solicitation of Charitable Funds Act any                                       |                       |
|   |                   |            |                                 | person who is alleged to have violated the                                     |                       |
|   |                   |            |                                 | misrepresentation provisions of Section 33-                                    |                       |
|   |                   |            |                                 | 56-120 of the Act, and who has been fined                                      |                       |
|   |                   |            |                                 | \$10,000 or more for those violations.   |                       |
|   | 117.2             |            | GP: Travel - Subsistence        | Travel and subsistence expenses, whether I                                     | Keep                  |
| or other funds, shall be allowed in accordance with the following provisions:  C) The Governor, Lieutenant Governor, Secretary of State, Comptroller General, Attorney General, State Treasurer, Adjutant General, Superintendent of Education and the Commissioner of Agriculture shall be reimbursed actual expenses for subsistence.   |                   |            | Expenses & Mileage              | paid from state appropriated, federal, local                                   | -                     |
| C) The Governor, Lieutenant Governor, Secretary of State, Comptroller General, Attorney General, State Treasurer, Adjutant General, Superintendent of Education and the Commissioner of Agriculture shall be reimbursed actual expenses for subsistence.  |                   |            |                                 | or other funds, shall be allowed in  |                       |
| Gener<br>Treasur<br>ndent<br>sioner<br>ed actu  |                   |            |                                 | accoluance with the following provisions.  C) The Governor Lieutenant Governor |                       |
| General, State Treasur<br>General, Superintendent<br>and the Commissioner<br>shall be reimbursed actu   |                   |            |                                 | Secretary of State, Comptroller General,                                       |                       |
| General, Superintendent<br>and the Commissioner<br>shall be reimbursed actu<br>or subsistence.  |                   |            |                                 | General, State Treasur   |                       |
| shall be reimbursed actuor subsistence.   |                   |            |                                 | General, Superintendent<br>in and the Commissioner                             |                       |
| expenses for subsistence.   |                   |            |                                 | shall be reimbursed actu   |                       |
|   |                   |            |                                 | expenses for subsistence.  |                       |

| Fees  |      |
|-------|------|
| and   |      |
| -ines | Ę    |
| GP: F | Repo |

Keep charged and collected by that state agency agency's website, a report of all aggregate transfer took place, as well as the name of transfer took place; and (6) the amount of include, but not be limited to: (1) the code applicable, and the authority by which the applicable, and the authority by which the amount of the fine or fee; (3) the amount provide and release to the public via the charged, collected, or received; (2) the received by source; (4) the purpose for which the funds were expended by the transparency, each state agency must in the prior fiscal year. The report shall In order to promote accountability and funds transferred to another entity, if amounts of fines and fees that were authorized the fines and fees to be section, regulation, or proviso that the entity to which the funds were transferred to the general fund, if agency; (5) the amount of funds transferred.

Charity Fine Revenue

The Secretary of State may retain

Add
administrative fine revenue collected
pursuant to SC Code §33-56-160 up to
\$300,000 to offset the expenses of
enforcing the Solicitation of Charitable
Funds Act.

# Secretary of State's Office Provisos Fiscal Year 2020-2021

#### Proviso #1- Amend

**96.1.** (SS: UCC Filing Fees) Revenues from the fees raised pursuant to Section 36-9-525(a), not to exceed \$180,000\$250,000, may be retained by the Secretary of State for purposes of UCC administration.

#### Proviso #2- Keep

**96.2.** (SS: Charitable Funds Act Disclosure Violations) The Secretary of State shall refer to the Attorney General for investigation under SC Code Section 33-56-145 of the Solicitation of Charitable Funds Act any person who is alleged to have violated the mandatory disclosure requirements of Section 33-56-90 of the Act, and who has been fined \$10,000 or more for those violations.

#### Proviso #3- Keep

**96.3.** (SS: Charitable Funds Act Misrepresentation Violations) The Secretary of State shall refer to the Attorney General for investigation under SC Code Section 33-56-145 of the Solicitation of Charitable Funds Act any person who is alleged to have violated the misrepresentation provisions of Section 33-56-120 of the Act, and who has been fined \$10,000 or more for those violations.

## Proviso #4- Keep

**117.20**- (GP: Travel - Subsistence Expenses & Mileage) Travel and subsistence expenses, whether paid from state appropriated, federal, local or other funds, shall be allowed in accordance with the following provisions: C) The Governor, Lieutenant Governor, Secretary of State, Comptroller General, Attorney General, State Treasurer, Adjutant General, Superintendent of Education and the Commissioner of Agriculture shall be reimbursed actual expenses for subsistence.

#### Proviso #5- Keep

117.73 - (GP: Fines and Fees Report) In order to promote accountability and transparency, each state agency must provide and release to the public via the agency's website, a report of all aggregate amounts of fines and fees that were charged and collected by that state agency in the prior fiscal year. The report shall include, but not be limited to: (1) the code section, regulation, or proviso that authorized the fines and fees to be charged, collected, or received; (2) the amount of the fine or fee; (3) the amount received by source; (4) the purpose for which the funds were expended by the agency; (5) the amount of funds transferred to the general fund, if applicable, and the authority by which the transfer took place; and (6) the amount of funds transferred to another entity, if applicable, and the authority by which the transfer took place, as well as the name of the entity to which the funds were transferred.

## Proviso #6-Add

The Secretary of State may retain administrative fine revenue collected pursuant to SC Code §33-56-160 up to \$300,000 to offset the expenses of enforcing the Solicitation of Charitable Funds Act.

# Secretary of State's Office Carryforward Fiscal Year 2018-2019

| Account Num                                   | ber           | 1000000000 CAS                               | SH DUE TO/FROM               |                    |             |
|---|---------------|--|------------------------------|--------------------|-------------|
| to Company Code Fiscal Year                   |               | 119999999                                    |                              |                    |             |
|   |               | SC01 Sta                                     | SC01 State of South Carolina |                    |             |
|   |               | 2019   |                              |                    |             |
|   | re Chars      |  |                              |                    |             |
| Display More Chars  All Documents in Currency |               | * Display Currency USD Company code currence |                              |                    |             |
|   |               |  | ay currency c                | JSD Company Co     | de Cullello |
|   |               | H  |                              |                    |             |
| Period  | Debit         | Credit                                       | Balance                      | Cumulative balance |             |
| Bal.Carryfor                                  |               |  |                              | 1,142,846.92       |             |
| 1   | 7,215,087.17  | 5,728,863.39                                 | 1,486,223.78                 | 2,629,070.70       |             |
| 2   | 3,000,122.87  | 2,348,460.41                                 | 651,662.46                   | 3,280,733.16       |             |
| 3   | 2,061,918.95  | 1,515,537.15                                 | 546,381.80                   | 3,827,114.96       |             |
| 4   | 2,533,392.20  | 1,911,672.68                                 | 621,719.52                   | 4,448,834.48       |             |
| 5   | 2,546,218.50  | 2,067,558.18                                 | 478,660.32                   | 4,927,494.80       |             |
| 6   | 1,737,219.28  | 1,360,423.27                                 | 376,796.01                   | 5,304,290.81       |             |
| 7   | 3,116,467.59  | 2,386,937.56                                 | 729,530.03                   | 6,033,820.84       |             |
| 8   | 2,958,697.63  | 2,337,332.35                                 | 621,365.28                   | 6,655,186.12       |             |
| 9   | 2,929,293.73  | 2,210,742.86                                 | 718,550.87                   | 7,373,736.99       |             |
| 10  | 2,973,926.07  | 2,279,387.89                                 | 694,538.18                   | 8,068,275.17       |             |
| 11  | 2,418,157.36  | 1,791,454.63                                 | 626,702.73                   | 8,694,977.90       |             |
| 12  | 4,067,593.23  | 3,241,015.66                                 | 826,577.57                   | 9,521,555.47       |             |
| 13  | 8,146,955.26  | 16,275,919.82                                | 8,128,964.56-                | 1,392,590.91       |             |
| 14  |               |  |                              | 1,392,590.91       |             |
| 15  |               |  |                              | 1,392,590.91       |             |
| 16  |               |  |                              | 1,392,590.91       |             |
| Total   | 45,705,049.84 | 45,455,305.85                                | 249,743.99                   | 1,392,590.91       |             |

# Secretary of State's Office FTEs Fiscal Year 2020-2021

**Authorized FTEs-** 33

Filled FTEs- 32

Vacant FTEs- 1

# Office of the Secretary of State Other Funds Authorization Increase for FY 2020-2021 Requested Amount \$145,000 Breakdown of Proposed Possible Expenditures

| Item 1 | Charities, Professional         | \$105,000 |
|--------|---------------------------------|-----------|
|        | Fundraisers & Raffles           |           |
|        | Application Upgrade to          |           |
|        | complete project to provide     |           |
|        | mobile access for registration, |           |
|        | filing of financial reports and |           |
|        | accessing information on        |           |
|        | charitable organizations via    |           |
|        | phone and tablet.               |           |
| Item 2 | IT Projects to include storage  | \$40,000  |
|        | equipment for back-up of        |           |
|        | software and purchasing of      |           |
|        | licensing for Windows 10        |           |
|        | Enterprise                      |           |
|        | Total                           | \$145,000 |

An increase in other funds authorization in the amount of \$145,000 would allow the Secretary of State's Office to provide the requested items that need funding. The increase in other funds authorization would allow continued improvements to the charities web application are necessary to provide increased functionality for public users and charities staff.

The charities/raffles/professional fundraiser web application is presently undergoing a modernization process to provide customers with expanded online offerings to include mobile and tablet capabilities. In addition, other improvements to the charities web application are necessary to provide increased functionality for public users and charities staff. If the funds are not received, the necessary upgrades to the application cannot be made.